

Dental HouseCalls

This year 1,800 people in Colorado, New Jersey, and Illinois received \$658,000 in services.

Dental HouseCalls enables people who cannot easily travel to dental offices because of disabilities or old age to receive comprehensive dental care. Most services were substantially discounted and dentists often donated their treatment.

Portable dental equipment is transported to nursing homes, community mental health centers, special education centers, residences of the homebound, and facilities serving people with developmental disabilities.

A dental assistant coordinates each program and is responsible for driving the vehicle, setting-up and dismantling equipment, and assisting dentists at chair side. With this support, dentists can provide a full-range of dental therapies.

BRIDGE (Campaign of Concern)

This year 18,241 people in Colorado, New Jersey, and Oregon were helped.

People with developmental disabilities (DD) often cannot care for their teeth and have difficulties getting treatment. This problem can be exacerbated by caregivers who are unaware of their clients' dental hygiene.

BRIDGE staff acts as case managers for these DD patients by identifying and assisting those who are not receiving care and coordinating treatment with social support services, dentists, or through DDS or Dental HouseCalls.

The program also provides training to nurses, case managers, residential staff, and parents of adult DD children.

DentaCheques Coupon Book

Although not a direct-service program, DentaCheques is a unique cause-related marketing project that enables dentists to financially support the Foundation while saving money on equipment and supplies. During its 10-year history, sales have grown to become the largest single source of discretionary revenue supporting the expansion of NFDH programs.

Gross revenues this year were almost \$300,000 on sales of approximately 5,000 copies. Not only does DentaCheques provide essential funds for NFDH, but it also introduces dentists to NFDH programs. Some dentists, for example, agreed to volunteer for DDS after buying books.

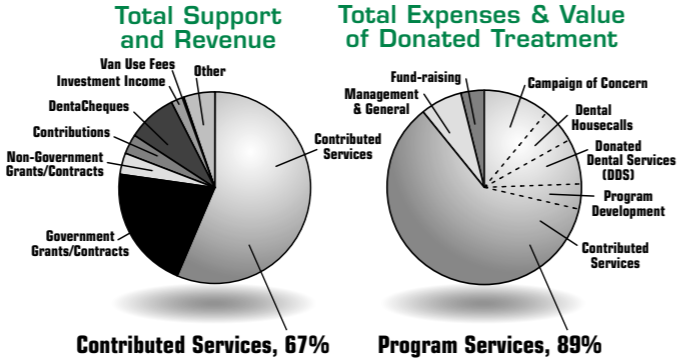
Annual development of DentaCheques is sponsored by the American Dental Trade Association and its member companies, Colgate-Palmolive Company, and Delta Dental Fund of Michigan. The NFDH is exceedingly grateful to everyone involved in this very important project.

**Combined Statement
OF SUPPORT, REVENUE AND EXPENSES AND
CHANGES IN FUND BALANCES
Year Ending June 2000**

Copy of complete audited financial statements available on request. Audited by GELFOND HOCHSTADT PANGBURN & CO.

PUBLIC SUPPORT	Year Ended June 30, 2000
Grants and contracts, Governmental agencies:	1,685,165
Grants and contracts, Non-governmental agencies:	317,330
Contributions	189,443
	<u>2,191,938</u>
Contributed services:	5,420,351 ¹
Total public support	<u>7,612,289</u>
REVENUE:	
DentaCheques	359,524 ³
Investment income	97,230
Van use fees	12,622
Other	7,542
Total revenue	<u>476,918</u>
Total public support & revenue	<u><u>8,089,207</u></u>
EXPENSES:	
Program services:	
Campaign of Concern	687,769
Dental Housecalls	112,997
Donated Dental Services	1,002,528
Program Development	76,532
	<u>1,879,826</u>
Contributed services	5,420,351 ¹
Total program services	<u>7,300,177</u>
Support services:	
Management and General	516,728
Fund-raising	254,080
Total supporting services	<u>770,808</u>
Total expenses	<u><u>8,070,985</u></u>
Excess of support and revenue over expense	<u>18,222</u>
Net Assets, beginning	2,090,775
Net Assets, ending	<u><u>2,108,997²</u></u>

¹ DDS licensees reported an additional \$1,280,803 in donated dental treatment.
² Includes \$935,606 temporarily and permanently restricted for program operations.
³ Includes participation fee



The inherent dignity
of every individual
is reflected through
a healthy smile.



NATIONAL FOUNDATION OF DENTISTRY
FOR THE HANDICAPPED

A CHARITABLE AFFILIATE OF THE AMERICAN DENTAL ASSOCIATION

1999-2000 Annual Report



NFDH

NATIONAL FOUNDATION
OF DENTISTRY
FOR THE HANDICAPPED

A charitable affiliate of the
American Dental Association

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Chairman's Message



Following Albert Einstein's advice, the National Foundation of Dentistry for the Handicapped (NFDH) tries to keep everything as simple as possible. That starts with our singular purpose to arrange substantive dental care for disabled, aged, and medically compromised individuals. We are guided in that work by an exceedingly simple precept, the Golden Rule. We try to develop humanitarian initiatives that provide others with the same type of clinical and personal treatment that any of us would want for ourselves.

Dental care is among the most seriously neglected health problems of people with mental, physical, and medical disabilities. Several factors contribute to the problem; however, lack of money to pay for needed treatment is the most common and serious. Many cannot afford care. That is exacerbated by the lack of adequate dental coverage in Medicaid and Medicare. The issue is not complicated, nor are the programs developed by the Foundation to address it. Since the inception of the Donated Dental Services (DDS) program, for example, over \$34.1 million in services have been contributed to almost 30,000 people by some of the 8,301 volunteer dentists and 1,864 participating dental laboratories.

Vulnerable individuals, like anybody else, want quick relief from troublesome dental problems. Many, however, must endlessly endure dental distress because no resources exist to obtain essential treatment. Our commitment, therefore, is to create, refine, and efficiently replicate initiatives wherever they may be useful. We are working to "mass produce" programs so they don't need to be re-invented, a process that frequently wastes both time and money. To assure local input and oversight of projects, Foundation affiliates and/or advisory committees are established to carry out this important work in different states and locales.

Perhaps the simplest and most essential aspect of the Foundation's work is that the organization is a group of caring people doing what each can to help less fortunate individuals enjoy the comfort and dignity of dental health. Volunteer dentists and laboratory technicians donate their services. Business, foundation, and community leaders provide their time, creativity, technical expertise, and money. Dental associations also commit many resources. Government officials have generously appropriated funds to defray program operating costs. Literally thousands of people are involved. Space limitations permit listing but a few in this report. Our profound gratitude, however, is extended to all.

Patrick P. Gribben, Jr.
Chairman

All of the Foundation’s programs have the same simple goal – helping as many of our most vulnerable citizens as possible receive dental health services. These elderly, disabled, and medically compromised people often have nowhere else to turn for oral health care as most government programs do not provide the level of services they need. The Foundation and its affiliates and partner organizations operate three humanitarian programs — Donated Dental Services, Dental HouseCalls, and BRIDGE (or Campaign of Concern). Through these programs volunteers, staff, and additional professionals served 23,841 people last year alone.

These numbers do not reflect the pain, suffering, and embarrassment dental problems caused, nor the changes that occurred once these vulnerable people were helped by the Foundation. Whether eradicating the embarrassment of a deformed mouth, restoring the ability to eat, or eliminating bad breath from an infection, dental care adds to not only a person’s health, but also his or her self-esteem and sense of well-being. When a person has poor dental health, his or her very life can be affected.

One person who knows this all too well is Ms. A. (not pictured here) from Pennsylvania. After she developed acute systemic infections from two surgical procedures, this 47-year-old’s condition worsened to the extent that she could no longer work, lost her business, and had to go on welfare.

While trying to live on \$200 a month from public assistance, her oral health deteriorated because she could not afford to visit a dentist. Volunteers kindly donated the needed treatment to deal with at least one challenge in her life. She wrote:

“My prayers answered – from God’s ears to DDS. I lost all I owned and couldn’t get any lower. I never got my health back, and my teeth were one of the problems. Welfare didn’t cover seeing a periodontist, so I suffered with infection for two years because no one would help. My mental health clinic told me about DDS, and volunteers agreed to help me. Now the infection is gone, and I’m back to work. Thank you so much for helping me when no one else would.”



Donated Dental Services (DDS)

This year 3,800 people received \$6.4 million in comprehensive dental services from some of the 1,864 labs and 8,301 dentists who volunteered.

Since 1986 when NFDH started the first DDS program in Colorado, almost 30,000 disabled and elderly people in 26 states have received \$34.1 million worth of comprehensive donated treatment. Moreover, a “national” program helped people in seven more states where DDS programs do not yet operate, and new programs are starting in Seattle, Washington; Fargo, North Dakota/Moorhead, Minnesota; and Texas.

Volunteer dentists treat DDS patients in their offices where they can work more efficiently with their own equipment, supplies, and staff. Patients are usually referred to nearby offices instead of one or two clinics.

In each state, at least one program coordinator is responsible for determining that applicants are either disabled, elderly, or medically compromised and have no other way of paying for dental care – thus establishing that DDS patients are truly needy. Communicating between offices and patients is also a major responsibility. The coordinators verify patients have reliable transportation, remind them of appointments, and resolve problems that may arise. Coordinators also arrange for specialists and laboratory services when necessary.

DDS Acknowledgements

***Licensee program ** Support additional NFDH programs**

ALASKA DDS Dr. Julie Robinson, Chair • 70 dentists and 20 laboratories • \$60,220 in donated services to 31 people with 26 additional people in treatment at year end • Sponsors/ Funders: Alaska Dental Society, Alaska Governor’s Council on Disabilities and Special Education, Alaska Mental Health Trust Authority, and ARC – Anchorage

ALABAMA DDS Dr. Douglas Beville, Chair • 253 dentists and 60 laboratories • \$200,422 in donated services to 130 people with 119 additional people in treatment at year end • Sponsors/ Funders: Alabama Dental Association and Alabama Medicaid Agency

***ARKANSAS Health Care Access Foundation** • 107 dentists and 22 laboratories • \$53,733 in donated services to 48 people with 35 additional people in treatment at year end • Sponsors/ Funders: Arkansas Dental Association, Arkansas Health Care Access Foundation, and Arkansas Department of Human Services

CALIFORNIA DDS (Sacramento, Bay Area, and Los Angeles) Ms. Judy Babcock, California Dental Association • 613 dentists and 161 laboratories • \$290,825 in donated services to 157 people with 160 additional people in treatment at year end • Sponsors/ Funders: California Dental Association, California Department of Developmental Services, Westside Regional Center, Harbor Dental Society, Western Los Angeles Dental Society, San Gabriel Valley Dental Society, San Francisco Dental Society, and Los Angeles Dental Society

COLORADO Foundation of Dentistry for the Handicapped Mr. Mark Hollen, President • 697 dentists and 237 laboratories • \$639,386 in donated services to 341 people with 290 additional people in treatment at year end • Sponsors/ Funders**:
Colorado Dental Association, Mile High United Way, Colorado Division of Developmental Disabilities, BlueCross Blue Shield Foundation, Denver Foundation – Lowe Fund, Boettcher Foundation, Great-West Life, Chamberlain Foundation, A.V. Hunter Trust, Colorado Trust, David Margolis, Inc., Delta Dental Plan of Colorado, Rocky Flats Foundation, Rocky Mountain Oral & Maxillofacial Surgery, Metropolitan Denver Dental Society, Rose Community Foundation, and Colorado Department of Public Health and Environment

FLORIDA DDS (Greater Miami) Dr. Samuel Dorn, Chair • 147 dentists and 38 laboratories • \$210,560 in donated services to 106 people with 83 additional people in treatment at year end • Sponsors/Funders: South Florida Dental Association, Project: Dentists Care (of Florida Dental Association), Health Foundation of South Florida, and Retirement Research Foundation

ILLINOIS Foundation of Dentistry for the Handicapped Dr. Fred Margolis, President • 678 dentists and 159 laboratories • \$362,396 in donated services to 231 people with 301 additional people in treatment at year end • Sponsors/ Funders**:
Illinois State Dental Society, Chicago Dental Society, Illinois Department of Public Health, Glenkirk, Delta Dental Plan of Illinois, Cuneo Foundation, The Chicago Community Trust, Otto W. Lehmann Foundation, and William Wrigley Jr. Company Foundation

INDIANA Foundation of Dentistry for the Handicapped Dr. Karen Yoder, President • 547 dentists and 91 laboratories • \$306,346 in donated services to 182 people with 119 additional people in treatment at year end • Sponsors/Funders: Indiana Dental Association, Indiana State Department of Health, John W. Anderson Foundation, and Indianapolis District Dental Society

KANSAS Foundation of Dentistry for the Handicapped Dr. Nevin Waters, President • 231 dentists and 66 laboratories • \$368,628 in donated services to 247 people with 170 additional people in treatment at year end • Sponsors/ Funders: Kansas Dental Association and Kansas Department of Social & Rehabilitation Services

LOUISIANA Foundation of Dentistry for the Handicapped Dr. Robert Musselman, President • 415 dentists and 99 laboratories • \$241,919 in donated services to 161 people with 149 additional people in treatment at year end • Sponsors/ Funders: Louisiana Dental Association, Louisiana Office for Citizens with Developmental Disabilities, United Way of Greater New Orleans, Southwest Louisiana Education and Referral Center, and LSU School of Dentistry

MAINE DDS Dr. Michael Bufo, Chair • 88 dentists and 17 laboratories • \$67,681 in donated services to 33 people with 46 additional people in treatment at year end • Sponsors/ Funders: Maine Dental Association and Division of Community and Family Health of the Maine Department of Human Services

***MARYLAND Foundation of Dentistry for the Handicapped** Murray D. Sykes, President • 466 dentists and 59 laboratories • \$396,088 in donated services to 144 people with 88 additional people in treatment at year end • Sponsors/ Funders: Maryland State Dental Association, Maryland Department of Health and Mental Hygiene, Max and Victoria Dreyfus Foundation, Civitan Foundation, and Giant Food Foundation

MICHIGAN DDS Mr. Kris Nicholoff, Michigan Dental Association • 594 dentists and 122 laboratories • \$483,799 in donated services to 265 people with 211 additional people in treatment at year end • Sponsors/Funders: Michigan Dental Association, Michigan Department of Community Health, and Delta Dental Plan of Michigan

MISSISSIPPI DDS Dr. Hank Singley, Chair • 194 dentists and 60 laboratories • \$121,094 in donated services to 85 people with 72 additional people in treatment at year end • Sponsors/ Funders: Mississippi Dental Association and Mississippi Division of Medicaid

MONTANA Foundation of Dentistry for the Handicapped Dr. Joel Maes, President • 117 dentists and 43 laboratories • \$95,640 in donated services to 68 people with 32 additional people in treatment at year end • Sponsors/Funders: Montana Developmental Disabilities Planning and Advisory Council and Montana Dental Association

NATIONAL DDS • 420 dentists and 61 laboratories • \$91,135 in donated services to 43 people with 42 additional people in treatment at year end • Sponsors/Funders: National Foundation of Dentistry for the Handicapped

***NEVADA Community College of Nevada** • 85 dentists and 7 laboratories • \$7,604 in donated services to 3 people with 17 additional people in treatment at year end • Sponsors/Funders: State Department of Employment, Training, and Rehabilitation for Disabled

NEW JERSEY Foundation of Dentistry for People with Disabilities Dr. Mark Radler, President • 792 dentists and 114 laboratories • \$779,111 in donated services to 459 people with 217 additional people in treatment at year end • Sponsors/ Funders**:
New Jersey Dental Association, New Jersey Delta Dental Endowment Association, Best Foods, Harris Trust of First Union National Bank, Warner-Lambert Company, New Jersey Division of Developmental Disabilities, and New Jersey Division of Medicaid

***OHIO Department of Health and Greater Cincinnati Oral Health Council** • 579 dentists and 112 laboratories • \$422,140 in donated services to 293 people with 286 additional people in treatment at year end • Sponsors/Funders: Ohio Dental Association

OREGON DDS Mr. Barry Rice, Chair • 372 dentists and 89 laboratories • \$203,630 in donated services to 129 people with 121 additional people in treatment at year end • Sponsors/ Funders**:
Oregon Dental Association, Oregon Mental Health Division/ Office of Developmental Disabilities, Artisan Dahlin Dental Laboratories, and Oregon Dental Foundation

PENNSYLVANIA DDS (Western) Dr. David Anderson, Chair • 282 dentists and 35 laboratories • \$157,165 in donated services to 127 people with 106 additional people in treatment at year end • Sponsors/Funders: Richard King Mellon Foundation

RHODE ISLAND Foundation of Dentistry for the Handicapped Dr. Clark Sammartino, President • 191 dentists and 63 laboratories • \$175,247 in donated services to 104 people with 73 additional people in treatment at year end • Sponsors/ Funders: Rhode Island Dental Association, Delta Dental Plan of Rhode Island, Ocean State Charities Trust, United Way of Southeastern New England, Rhode Island Legislature, Rhode Island Association of Orthodontists, and Billy Andrade – Brad Faxon Charities for Children

SOUTH DAKOTA DDS Dr. Mark Berdhal, Chair • 70 dentists and 18 laboratories • \$69,669 in donated services to 56 people with 41 additional people in treatment at year end • Sponsors/ Funders: South Dakota Dental Association and South Dakota Department of Social Services

***VIRGINIA Dental Association** • 459 dentists and 96 laboratories • \$371,989 in donated services to 210 people with 238 additional people in treatment at year end • Sponsors/ Funders: Virginia Health Care Foundation, Virginia Dental Association, Virginia Dental Association Foundation, Jenkins Foundation, John Randolph Foundation, Delta Dental of Virginia, Capital One Services, Inc., and Titmus Foundation

WEST VIRGINIA DDS Dr. Jerry Bouquet • 50 dentists and 4 laboratories • \$1,405 in donated services to 2 people with 17 additional people in treatment at year end • Sponsors/ Funders: West Virginia Dental Association and West Virginia Office of Maternal Child Health, Department of Health and Human Resources

WISCONSIN Foundation of Dentistry for the Handicapped Dr. Peter Wilk, President • 469 dentists and 61 laboratories • \$272,611 in donated services to 127 people with 95 additional people in treatment at year end • Sponsors/Funders: Wisconsin Dental Association, Wisconsin Department of Health and Family Services, and Delta Dental Plan of Wisconsin

WYOMING DDS Dr. James Barber, Chair • 99 dentists and 43 laboratories • \$96,703 in donated services to 67 people with 33 additional people in treatment at year end • Sponsors/ Funders: Wyoming Dental Association; Wyoming Department of Health, Developmental Disabilities Division; and Epsom Senior Center in Laramie

MAJOR NATIONAL SPONSORS

American Dental Association (Chicago, IL)
American Dental Association Health Foundation (Chicago, IL)
American Dental Trade Association (Alexandria, VA)
Dr. Gordon J. Christensen, Practical Clinic Courses (Provo, UT)
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Delta Dental Fund (Lansing, MI)
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MBNA America Bank (Newark, DE)
Oral Health America (Chicago, IL)
Patterson Dental Supply, Inc. (St. Paul, MN)

Many of the most prestigious organizations in dentistry endorse DDS and have assisted in recruiting new volunteers. These include: Academy of General Dentistry, Academy of Implant Dentistry, American Academy of Periodontology, American Association of Endodontists, American Association of Oral and Maxillofacial Surgeons, American College of Dentists, American College of Prosthodontists, American Dental Association, U.S.A. Section of International College of Dentists, and numerous state dental and lab associations.